Pharm|AdInterim

SHORT PROFILE

Dr. Thomas Zimmermann

Over 30 years of experience in the pharmaceutical industry
self-employed since January 2015

www.pharmadinterim.de

Interim Management in the Pharmaceutical Industry – Why and When

Pharm|AdInterim provides a network of highly experienced expert personalities with a wide and long standing professional experience in various areas and functions within the pharmaceutical industry – Medical Research, Medical Affairs, Marketing & Sales as well as Pharmacovigilance, Regulatory Affairs and Quality Assurance.

There is a growing number of assignments and tasks in biopharmaceutical companies which are perfectly suitable for solutions “ad interim”:

Leadership: Implementation of complex projects, processes or structural changes – timely, pragmatic and result-oriented solutions of time-sensitive challenges.

Flexibility, flexibility, flexibility: Demand of highly specialised knowledge at short notice, flexible and not projectable need of working capacity, bridging of a gap in internal resources or flexible coverage of tasks and projects until a position will be filled by the “ideal” candidate.

Transformation: Implementation of changes in operations, structures or organisations – external support to accompany and facilitate necessary changes without hierarchical or political involvement.

Innovation: Flexible and target oriented support for pre-launch and launch phases for new products and related activities.

The following situation will probably be familiar to you: Not projectable, sudden bottlenecks, demand of working capacity in business-critical areas or short to medium term peaks in work load of high performers in departments dealing with processes of regulatory relevance or procedures which are time-sensitive for your business operations.

You wish to adequately and flexibly act and find a solution that fulfils all your requirements to manage the shortness of resources: Exactly covering your demand, highly qualitative and experienced, short-term availability. At the same time, you do not wish to increase the headcount of your organisation because the critical situation will be time-limited and the accumulating workload is not plan- or foreseeable.

Pharm|AdInterim offers an efficient as well as economic solution: To complement your internal capabilities by external experts - tailored for the function, project or the consultancy mandate for exactly the required period of time.

Pharm|AdInterim provides a network of personalities with outstanding experience in several areas and managing functions (global and national) in the pharmaceutical industry – Medical Affairs, Marketing & Sales as well as Pharmacovigilance, Regulatory Affairs, and GCP-Quality Assurance.

Dr. Thomas Zimmermann
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Flexibility in terms of what, where and when

- Assumption of circumscriptive projects, individual working packages or consultancy mandates within a specified time frame
- Demand-oriented absorbing of peaks in workload and bottlenecks in internal resources
- Flexible services on-site, at locations of the customer´s cooperating partners or supporting remote activities from the offices in Wiesbaden
- Master agreements/back-up services for global and national review and approval processes of promotional and non-promotional material
- Substitution of qualified personnel during sick leave, annual leave, sabbaticals, pregnancy leave or planned absences
- Interim projects in case of vacancy or until a qualified successor/candidate for the replacement of key functions will be hired
- Consultancy mandates targeting organisational structures and management as well as ”hands on” services with operational character
- Plus, in combination: Concept creation, implementation, supervision and adjustment
- Representing the customer in external appointments or meetings (e.g. KOL-visits; Advisory Boards; selection, qualification or monitoring of vendors; audits; preparation of regulatory authority inspections)
- Network of experienced and highly specialised partners in different areas of the pharmaceutical industry

Main areas of activities

- Interim Management for the pharmaceutical industry and biotech entrepreneurs in Medical Affairs (global and national projects in Medical Affairs, Pharmacovigilance, Regulatory Affairs, GCP-Quality Assurance)
- Consulting in business management and organisational consulting for biopharmaceutical industry in situations such as: company take-over, re-structuring/re-organisation, implementing new business processes
- Integrated services for start-ups and new branches of international pharmaceutical companies
- Definition and analysis of interfaces and processes, interdisciplinary process optimisation and quality-oriented time and capacity analysis to enhance efficiency of teams and their workflows
- Development of approaches in case of capacity constraints; moderation, supervision, monitoring and subsequent improvement of implemented reassures and processes if required (in the spirit of TQM)
- Strategy development for newly implemented processes/structures to entry into force and have a lasting effect within the organisation (e.g. SOPs, review and approval processes, staff training, organisational structures (e.g. during re-organisations, merger, spin-off) or systems (e.g. global data bases, CRM systems, Regulatory Content Management Platforms)

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Examples of Successfully Managed Interim Projects

- Consulting in business management and organisational consulting for new branches of international pharmaceutical companies
- Global Regulatory Affairs Consultant for review and approval processes of international promotional and non-promotional materials in the therapeutic areas of neurology, rare diseases, haematology, gastroenterology, metabolic diseases, fertility
- Integrated services for the establishment and organisation of medical departments including preparation for competent authority inspections (pharmacovigilance, wholesale permission)
- Interim projects in Medical Affairs covering the therapeutic areas of haematology, dermato-oncology and neurology. Design, supervision, evaluation and communication of non-interventional studies and structured collection of real world data in cooperation with contract research organisations
- Interim support of the “Information Officer” according to § 74a German Drug Law (AMG) in national review and approval processes for promotional and non-promotional material

Professional Background

Management and leadership positions in the pharmaceutical industry from 1987 to 2014

- Sanofi Genzyme GmbH, Neu-Isenburg; Medical Affairs Director GSA
- Basilea Pharmaceutica Deutschland GmbH, Munich; Medical Director
- Mundipharma Research GmbH & Co. KG, Limburg; Executive Director of European R&D Drug Safety and Pharmacovigilance
- Allergopharma Joachim Ganzer KG, Reinbek; Director of Clinical Research
- FOURNIER Pharma GmbH, Sulzbach (Saar); Associate Medical Director
- G. POHL-BOSKAMP GmbH & Co., Hohenlockstedt; Head of Medical Department
- Boehringer Ingelheim KG, Ingelheim am Rhein; Lead Project Monitoring Clinical Trials, Pneumology

Kunden

Shire · Roche · Baxalta · MERCK SERONO · Zambon · MERCK · PHARMACOSMOS

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